

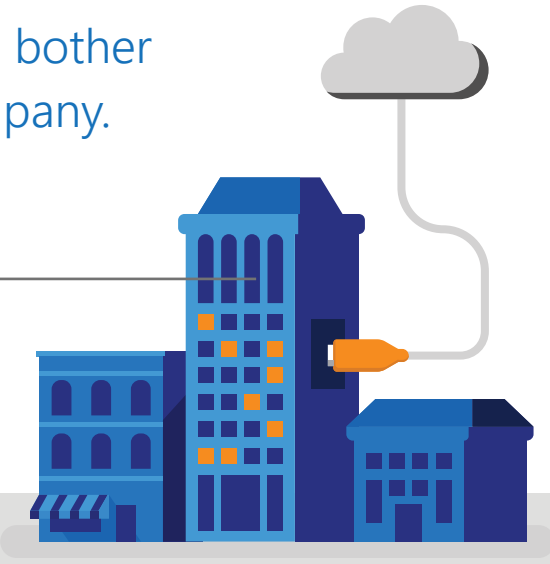
# Why should your business make the shift to a modern device with Windows 10?

Still running Windows 7? Think your devices work just fine? Worried about your apps or peripherals not working with a new system? Does it feel like it's too expensive to upgrade to new devices powered by Intel® Core™ vPro processors?

Let's walk through the facts and fictions of shifting sooner rather than later.

## FICTION 1:

It seems like hackers mostly go after giant corporations. I don't think they'd bother with my small company.



## FACT 1:

Actually, more than

# 50%

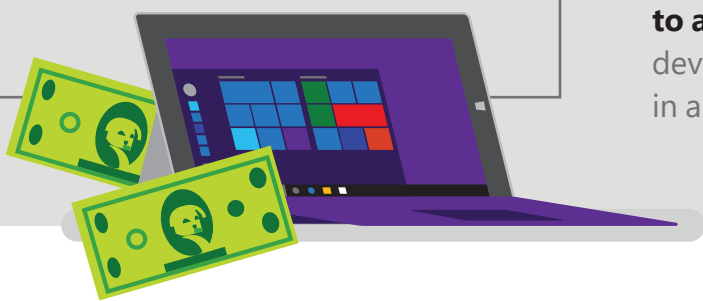
of small<sup>1</sup> businesses have suffered a data breach<sup>2</sup>

**What's worse? Each one costs an average of \$84,000<sup>3</sup>.**

Not to mention losing your most valuable assets: your reputation and client's trust. New Windows 10 Pro devices with 8th gen Intel® Core™ vPro™ processors have our most secure Windows ever.

## FICTION 2:

New devices are expensive. It's cheaper for me to just keep what I have.



## FACT 2:

All those PCs that are more than four years old can cost you more than you realize.

A PC over 4 years old can cost

# 2x

more in repairs<sup>4</sup>

**Maintaining and repairing those dinosaurs can add up to a whopping \$515 US a year<sup>4</sup>.** And new Windows 10 Pro devices with 8th gen Intel® Core™ vPro™ processors come in a range of prices to fit any budget.

## FICTION 3:

I'm worried that my Windows 7 apps won't work on a new device.



## FACT 3:

Good news.

# 99%

of Windows 7 apps are compatible with Windows 10<sup>5</sup>

It builds on your current network and works with it. All of your Windows apps and internal apps should also be compatible (and familiar). We can help you find out for sure at [www.readyforwindows.com](http://www.readyforwindows.com).

## FICTION 4:

I know that a new device would be faster, but I'm not sure it makes that much of a difference.



## FACT 4:

The best part of new devices is that your employees can multi-task like a pro.

They'll get more done

# 2.1x

faster multitasking than a 4-year-old PC<sup>6, 7, 8</sup>

**New Windows 10 devices have up to 80% better performance compared to Windows running on a 4-year old laptop.<sup>7, 8, 9</sup>**

And if you have to repair old PCs, you could lose 48 hours of work time<sup>4</sup>.

## So should you switch? Let's look at some more facts.

Windows 10 is our most secure Windows ever. Making it much less likely to be hacked.

Windows 10 Pro devices save you time and money. Not only in repairs and maintenance, but they're just way more productive.

Windows 10 Pro devices with 8th gen Intel® Core™ vPro™ processors are faster, more reliable, and available in a price range to fit any budget.

Windows 10 is an advanced, improved, and continually updated version of the Windows 7 you know and love.

## Ready to switch? Let's talk.

<sup>1</sup>Small business is being used as defined in Levelling the trading field for SMEs, World Trade Report 2016. <sup>2</sup>Ponemon; 2016 State of Cybersecurity in SMB (USA); Canadian Chamber of Commerce, An Analysis of the Adoption of Internet-based Technology, February 2017. <sup>3</sup>Small Biz Daily; 10 Small Business Trends 2018. <sup>4</sup>SMB PC Study, Techaisle, 2018. <sup>5</sup>Hardware / software requirements apply; feature availability may vary. Internet connection required. To check for compatibility and other important installation information, visit your device manufacturer's website and [www.windows.com/windows10specs](http://www.windows.com/windows10specs). Additional requirements may apply over time for updates. <sup>6</sup>Slack is open in the background while a 2.28 MB, Microsoft PowerPoint.ppt presentation is exported as a 1920x1080 H.264 .mp4 video presentation. While the video presentation is being created 1) a 6.49 MB, 844 page, Microsoft Word .docx document is converted to a 7.98 MB, PDF file and 2) a 70.4 MB, Microsoft Excel .xsm macro-enabled worksheet that is recalculated. <sup>7</sup>REFRESH CONFIGURATIONS NEW: Intel® Core™ i7-8650U (Intel Reference Platform), 15W, 4C8T, Turbo up to 4.2GHz, Memory: 2x4GB DDR4-2400, Storage: Intel® 6000p SSD, Graphics: Intel(R) UHD Graphics 620, BIOS version 117.07 with MCU 0x84, OS: Windows\* 10 (version 10.0.16299.192), 4-YEAR-OLD: Intel® Core™ i7-4600U (Intel Reference Platform), 15W, 2C4T, Turbo up to 3.3GHz, Memory: 2x4GB DDR3-1600, Storage: Intel 540s SSD, Graphics: Intel(R) HD Graphics 4400, BIOS version139 with MCU 0x23, OS: Windows\* 10 (version 10.0.16299.192). <sup>8</sup>Software and workloads used in performance tests may have been optimized for performance only on Intel microprocessors. Performance tests, such as SYSmark and MobileMark, are measured using specific computer systems, components, software, operations and functions. Any change to any of those factors may cause the results to vary. You should consult other information and performance tests to assist you in fully evaluating your contemplated purchases, including the performance of that product when combined with other products. For more complete information visit [www.intel.com/benchmarks](http://www.intel.com/benchmarks). The benchmark results reported above may need to be revised as additional testing is conducted. The results depend on the specific platform configurations and workloads utilized in the testing, and may not be applicable to any particular user's components, computer system or workloads. The results are not necessarily representative of other benchmarks and other benchmark results may show greater or lesser impact from mitigations. <sup>9</sup>SYSmark\* 2014 SE is a benchmark from the BAPCo\* consortium that measures the performance of Windows\* platforms. SYSmark 2014 SE tests four usage scenarios: Office Productivity, Media Creation, Data/Financial Analysis, and Responsiveness. SYSmark contains real applications from Independent Software Vendors such as Microsoft\* and Adobe\*.